

To: All BSP Agents

Date: 21 November 2018

Subject: Communication from Aeroflot

Dear Agent,

Please find below communication from Aeroflot.

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Best regards,

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**GENERALVERTRETUNG DEUTSCHLAND** 

21. November 2018

## Streichung der Basis-Provision ab 1. Juni 2019

Sehr geehrte Geschäftspartner,

wir informieren Sie heute, dass PJSC Aeroflot die bisher in Deutschland geltende Basis-Provision von 1% zum 1. Juni 2019 streicht.

Ab diesem Zeitpunkt sind die von PJSC Aeroflot veröffentlichten Tarife als Netto-Tarife anzusehen.

Wir bitten um Beachtung.

## Removal of the base commission from 1 June 2019

Dear Business Partners,

kindly be informed today that PJSC Aeroflot will withdraw the currently applicable base commission of 1% in **Germany as of June 1, 2019**.

Our Published Fares are to be considered as Net Fares from this date.

We ask for attention.

Mit freundlichen Grüßen, sincerely yours,

PJSC Aeroflot

Thomas Trass

Regional Commercial Manager Germany